



TETHERED CAPS AN OPPORTUNITY FOR COMPRESSION MOLDING?



P r e s e n t a t i o n b y

I A C O P O B I A N C O N C I N I

M a r k e t i n g a n d B u s i n e s s D e v e l o p m e n t M a n a g e r

COMPANY PROFILE

OUR STRATEGIC
APPROACH

TECHNOLOGY
COMPRESSION MOLDING
PLUS IN THE TETHERED
CAP CONTEXT

TECHNOLOGY
SLITTING AND
PROCESS CONTROL
SOLUTIONS





COMPANY PROFILE





1919

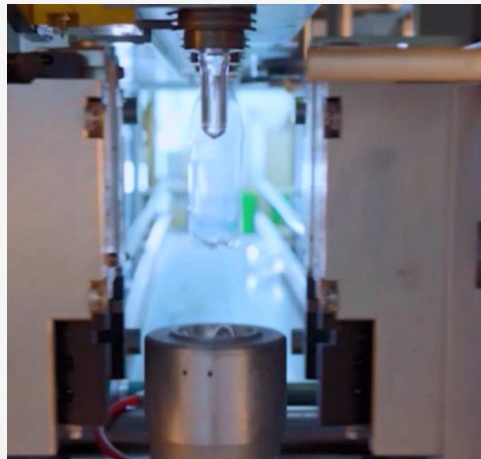
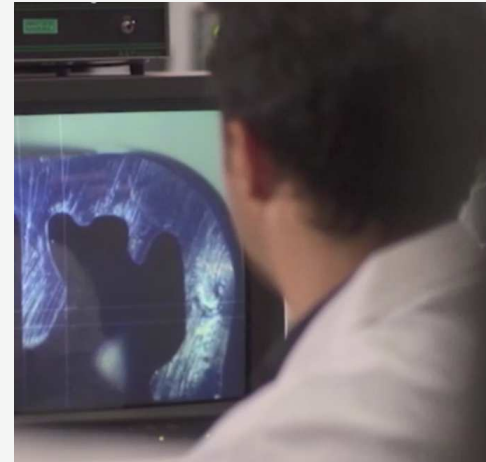
80 Companies

385 Working Shareholders

Ethical Code

30 Countries

TEH LAB – OUR CORE





OUR STRATEGIC — APPROACH

OUR STRATEGIC APPROACH

SACMI will be able to support its partners on every possible outcome of this changing period, having set developments and activities as follows:

ONE WAY PACKAGE

- **NEW SLITTING PATTERNS**
- **NEW CAP DESIGNS**

RETURNABLE BOTTLES



SLITTING PATTERNS



SLITTING PATTERNS

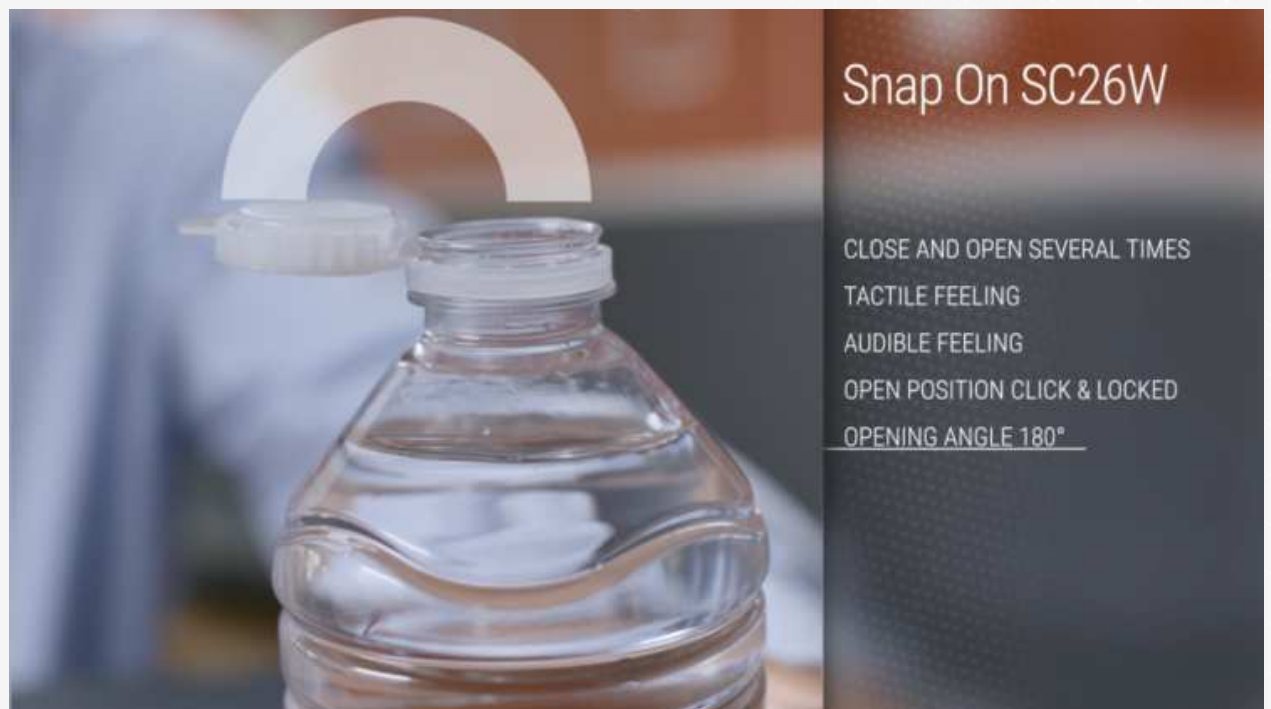
PRO

- Very limited investment for cap manufacturer (only slitting tools, mold modification might be required)
- No investment for bottlers
- No impact on cap performance and no need to validate again package performance
- Quick to implement



NEW CAP DESIGNS

compression molded SNAP ON cap



Snap On SC26W

CLOSE AND OPEN SEVERAL TIMES
TACTILE FEELING
AUDIBLE FEELING
OPEN POSITION CLICK & LOCKED
OPENING ANGLE 180°

NEW CAP DESIGNS

compression molded SNAP ON cap

PRO&CONS

- Consumer acceptance
- Positive user experience?
- Convenience, one hand reclosing



- High investment for cap manufacturers (*new mold*)
- High investment for preform manufacturers (*new mold*)
- High investment for bottlers (*new blowing mold, new/modified capping machine, change over in the filling lines*)
- Need to validate again package performance
- So far solutions available for still water only
- Leakers during handling or in the bag of consumers?

EU STRATEGIC APPROACH

—
FROM ONE-WAY TO RETURNABLE PACKAGE?





TECHNOLOGY

COMPRESSION MOLDING
PLUS IN THE TETHERED
CAP CONTEXT

TECHNOLOGY

COMPRESSION MOLDING **PLUS** IN THE TETHERED CONTEXT

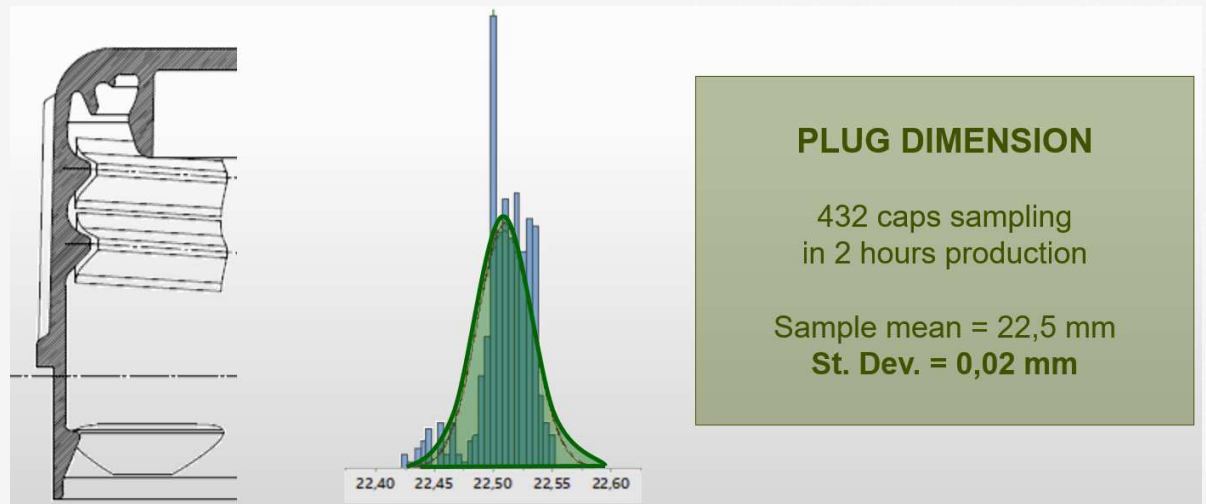
WEIGHT CONSISTENCY



TECHNOLOGY

COMPRESSION MOLDING **PLUS** IN THE TETHERED CONTEXT

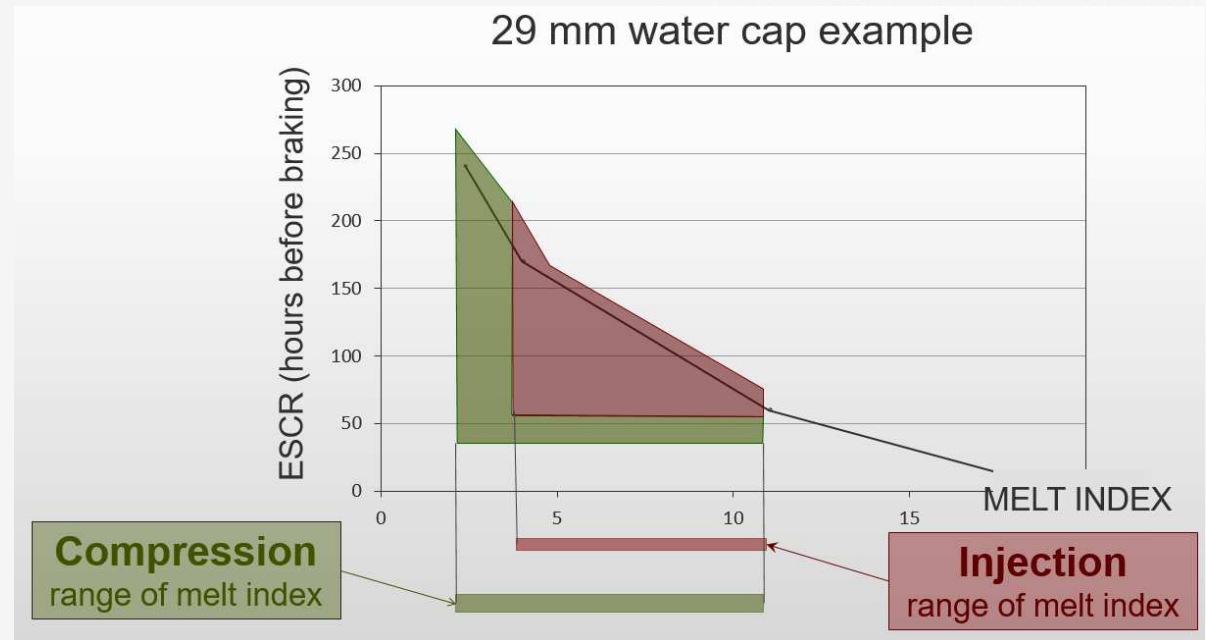
DIMENSION CONSISTENCY



TECHNOLOGY

COMPRESSION MOLDING **PLUS** IN THE TETHERED CONTEXT

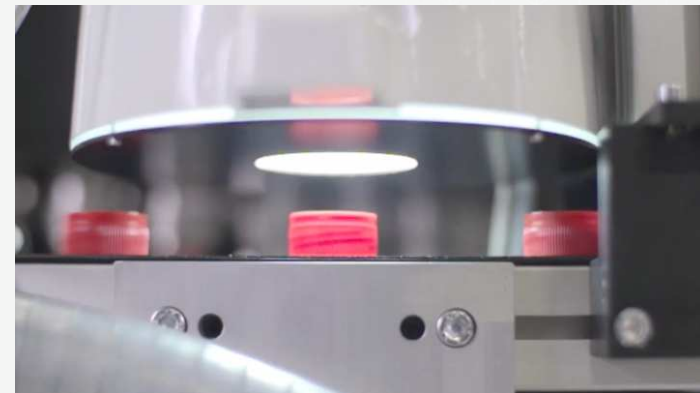
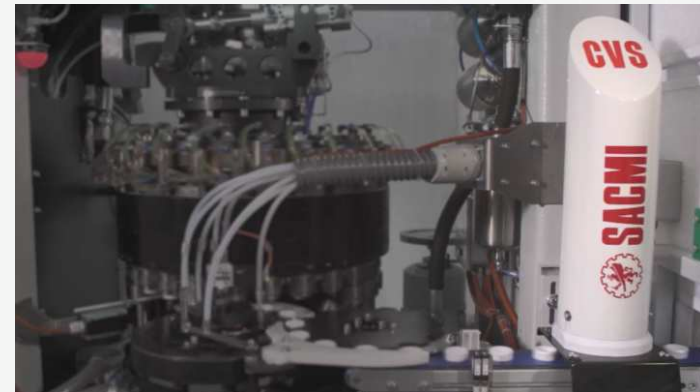
WIDE RANGE OF RAW
MATERIAL ALLOWED



TECHNOLOGY

COMPRESSION MOLDING **PLUS** IN THE TETHERED CONTEXT

PROCESS ALWAYS UNDER
CONTROL



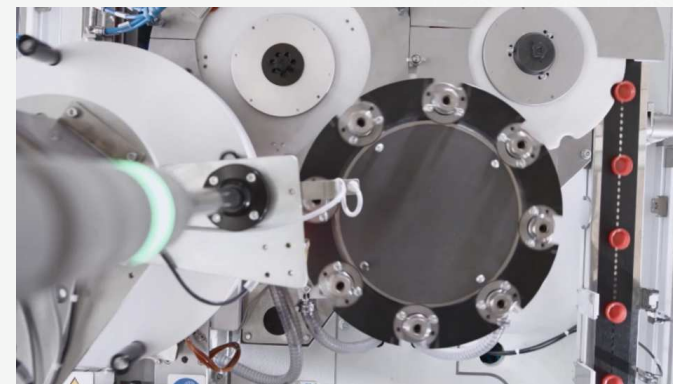


TECHNOLOGY

SLITTING AND PROCESS
CONTROL SOLUTIONS

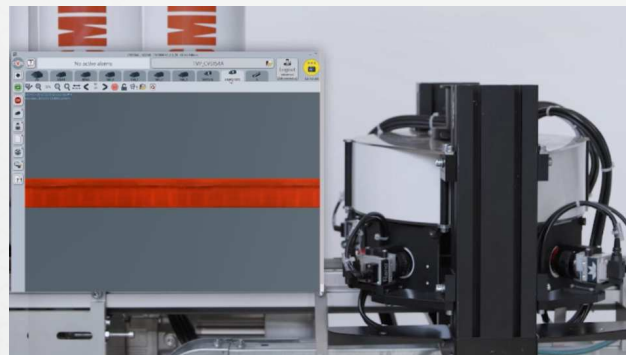
TECHNOLOGY

SLITTING AND PROCESS CONTROL SOLUTIONS - SFM



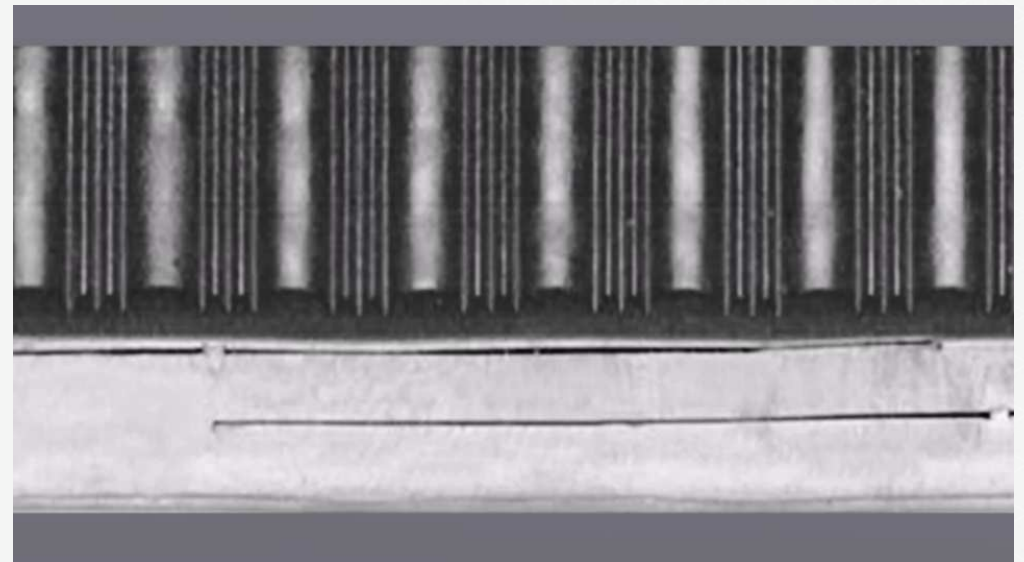
TECHNOLOGY

SLITTING AND PROCESS CONTROL SOLUTIONS - CVS



TECHNOLOGY

SLITTING AND PROCESS CONTROL SOLUTIONS - PFM





THANK YOU FOR YOUR KIND ATTENTION

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